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Dave excels in mid-market campaigns. His expertise ranges from profiling communities and creating development strategies to organizing campaigns and involving community leadership. Over the past twelve years, Dave has made over 5,000 one-to-one top solicitation calls, and raised over \$90 million in capital funding.

The most recent capital campaigns that he has headed have been: Denver CO, Southeast Business Partnership CO, Shasta County CA, Jefferson County CO, Aurora CO, Broomfield CO, and has assisted in numerous others. In addition, he has worked on Medical, Educational, and Community development projects. He set up joint-venture liaisons for Russian and American businesses on-site in the Siberian cities of Khabarovsk and Vladivostok as a consultant for the Russian-American Chamber of Commerce. He published the Colorado International Trade Directory.

Dave also does demographic and economic impact analyses for business clients, communities, and campaign consultants as a means for establishing realistic goals, return on investment, and benchmarking program performance. The California State University in its Journal of Economics has published some of these analyses.

Prior to entering the development world, Dave spent twenty-five successful years in business. He worked in manufacturing for twenty years and headed up Marketing, Corporate Planning, and Mergers & Acquisitions for a large manufacturing company. He was General Partner for a successful construction and income property management firm for ten years.

Dave has a BS from Colorado University and an MBA from University of Denver. He resides with his wife, Myra, in Denver, Colorado, and enjoys racquetball, motorcycling, and has a strong interest in the stock market.